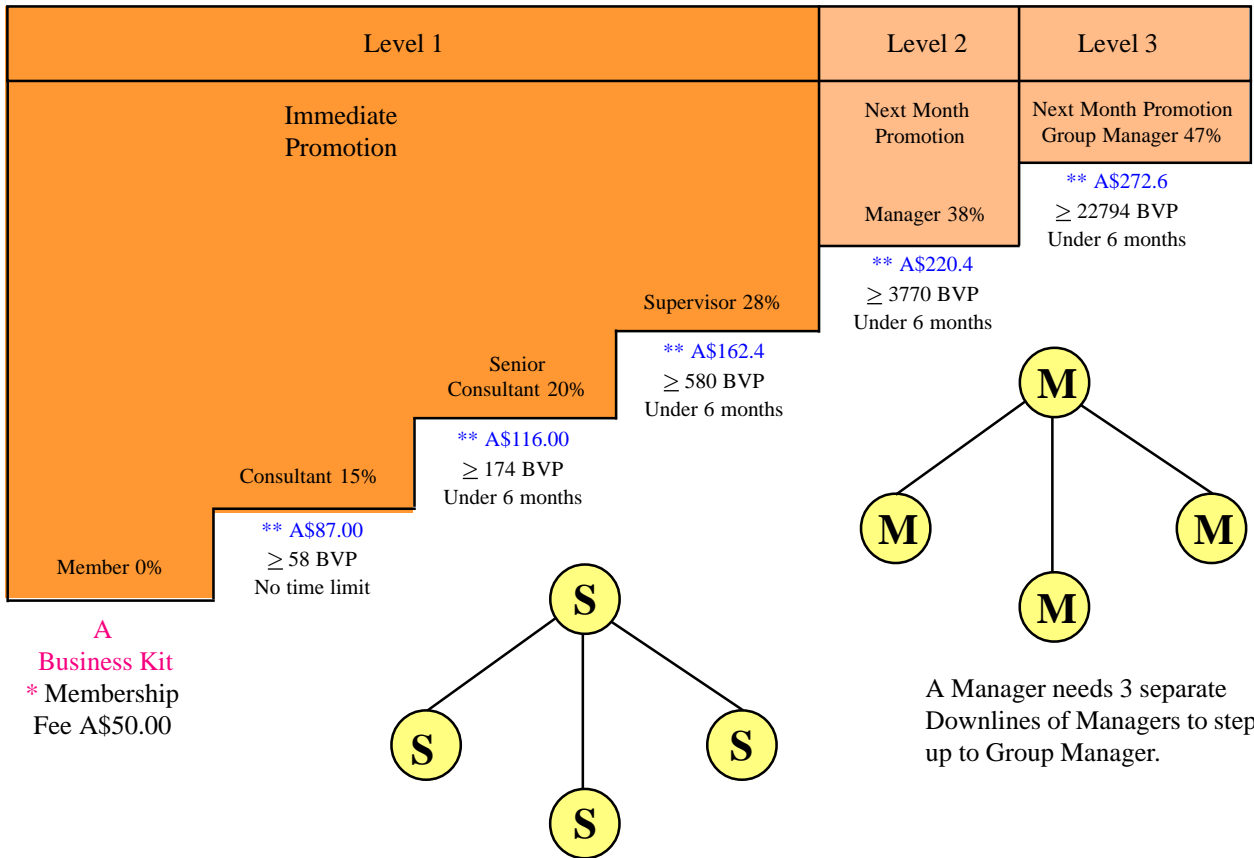
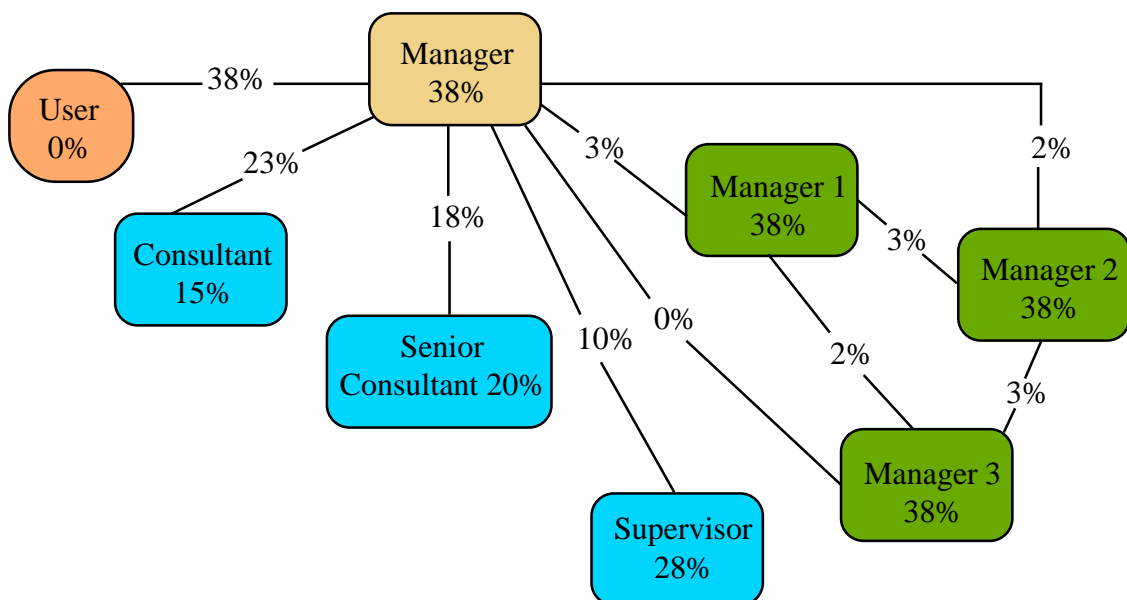


Appendix I: Level of Commission

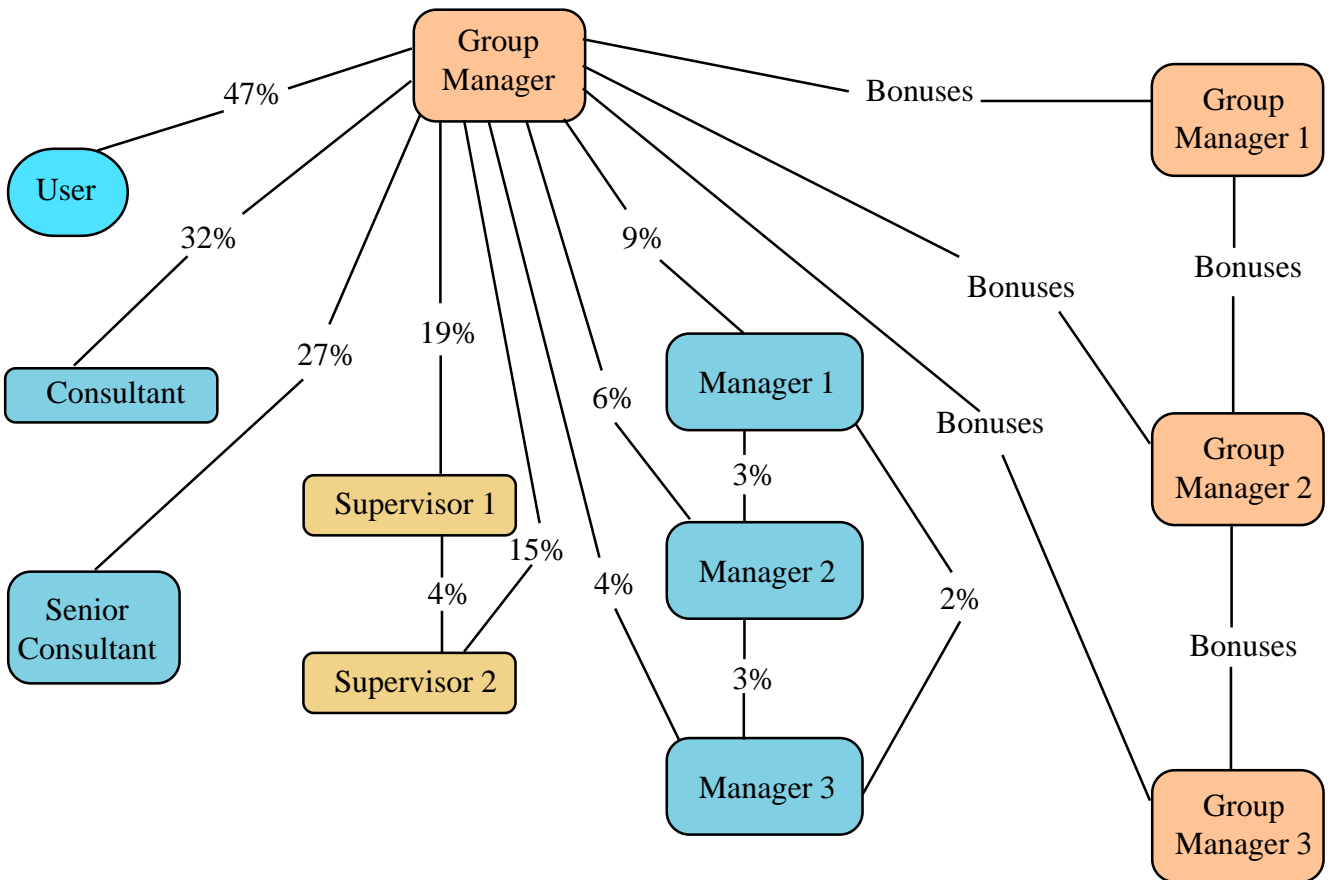


** The \$50 Membership Fee includes GST and a Hsin Ten Business Kit (containing a Hsin Ten Handbook, an audio cassette, brochures for Hsin Ten products) Free delivery for Australian Members; Different freights apply to overseas Members.
 ** These commission amounts are calculated on the basic price of the Sun Ancon Exerciser (A\$580) multiplied by the above indicated commission rates.

Appendix II: Group Commission & Training Commission for Manager:



Appendix III: Group Commission for Group Manager:



Appendix III: Group Commission for Group Manager:

Below is a simple block graph to help you work out the personal commission you should earn for both personal and group commission. You use it by first looking at your level, then going down to the level of the downline who sold under you to find the group commission you are owed. E.g. If you are a Manager, and a Senior Consultant in your downline sells, you look at your level of 38% and go down 2 blocks to see 18%. This is because you subtract their personal commission rate of 20% from your 38% to get 18%. This graph only works if your immediate downline is a level or more lower than you.

Each level and its requirement:

| | | | | | |
|------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Group Manager, 22794 BVP over | → | | | | Commission 47% |
| Manager, 3770 BVP over | → | | | Commission 38% | Commission 9% |
| Supervisor, 580 BVP over | → | | Commission 28% | Commission 10% | Commission 19% |
| Senior Consultant, 174 BVP over | → | Commission 20% | Commission 8% | Commission 18% | Commission 27% |
| Consultant, 58 BVP over | Commission 15% | Commission 5% | Commission 13% | Commission 23% | Commission 32% |

| | |
|------------------------|---------------------|
| Personal Commission | Group Commission |
|------------------------|---------------------|

Receiving Training Commission Condition / Restrictions:

1. Supervisors will be entitled to Training Commission only when their own monthly personal sales achievements reach or exceed 10 BVP AND their group`s monthly sales achievements reach or exceed 30 BVP (including the supervisor`s own 10 BVP);
2. Managers will be entitled to Training Commission only when their own monthly personal sales achievements reach or exceed 20 BVP AND their group`s monthly sales achievements reach or exceed 60 BVP (including the manager`s own 20 BVP);
3. The Training Commission of any particular supervisor or manager who does not meet the conditions mentioned in the above clauses (Clause 1 or 2) will be received by their direct up-line who does meet the conditions mentioned in the above clauses (Clause 1 or 2).

Receiving Bonus Conditions / Restrictions:

1. Group Managers will be entitled to bonuses (including Leadership Bonus, and Travel Bonus) only when their own monthly personal sales achievements reach or exceed 30 BVP AND their group`s monthly sales achievements reach or exceed 200 BVP (including the group manager`s own 30 BVP, but excluding BVP of other GMs in their group);
2. The bonuses of any particular group manager who does not meet the conditions mentioned in the above clause (Clause1) will be received by their direct up-line who does meet the conditions mentioned in the above clause (Clause1).

-----The above information was extracted from the Marketing Plan in the Business Hand-book Page 16-----